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THE

# Publishers' Weekly

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WITH WHICH IS INCORPORATED

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VOL. LXVI., No. 8. NEW YORK, August 20, 1904. WHOLE No. 1699

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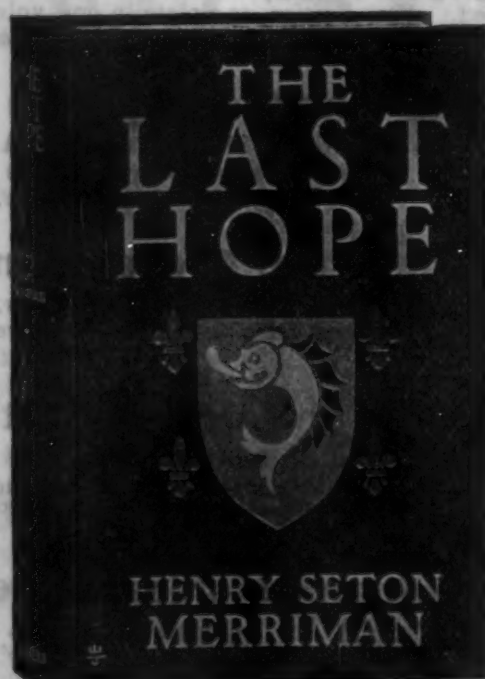
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PUBLICATION OFFICE, 298 BROADWAY, P. O. BOX 943, N. Y.

## INDEX TO ADVERTISERS.

PAGE

American Code Co.....	347
Appleton (D.) & Co.....	321
Baker & Taylor Co.....	350
Baker's Great Book Shop.....	347
Blakiston's (P.) Son & Co.....	347
Bobbs-Merrill Co.....	322
Books for Sale.....	346
Books Wanted.....	341
Butler-Ward Company.....	350
Cazenove (C. D.) & Son.....	347
Cooper Engraving Co.....	347
Copyright Notices.....	346
Doubleday, Page & Co.....	323
Help Wanted.....	346
Jenkins (Wm. R.).....	350
Kay Printing House.....	350
Kellogg (Andrew H.).....	350
McCarthy (J. F.).....	347
McClurg (A. C.) & Co.....	352
Macmillan (The) Company.....	325
Madison (And. W.).....	351
Maggs Bros.....	347
Murphy (J. J.).....	347
Nelson (Thos.) & Sons.....	351
Nijhoff (Martinus).....	347
Ogilvie (G. W.) & Co.....	349
Pelton (E. R.).....	351
Scribner (C.) Sons.....	324, 326
Situations Wanted.....	346, 350
Special Notices.....	347
Speyer & Peters.....	351
Steiger (E.) & Co.....	350
Tapley (J. F.) Co.....	347
Van Everen (P. F.).....	351
Welcker (Adam).....	351

## NOTES IN SEASON.

DOUBLEDAY, PAGE & Co. will bring out Harry Leon Wilson's "The Seeker" on August 23, a love story of to-day, pervaded with fine humor.

D. APPLETON & Co. have two splendidly selling books in Maarten Maartens' "Dorothea" and Elinor Macartney Lane's "Nancy Stair," while L. Harry Truscott's "Pauline's Mother" is quoted by *The Tribune* as among the six best-selling books of the week.

A. C. McCLURG & Co. announce for early fall publication a new romance by Randall Parrish, author of "When Wilderness Was King," which will bear the attractive title "My Lady of the North: the love story of a Gray-Jacket." It will be illustrated in colors by E. M. Ashe.

ANDREW W. MADISON, Branch P. O., Station W, Brooklyn, N. Y., has just published a discourse written by him and entitled "Is the World in Need of a New Revelation?" This discourse contains numerous tests, prophecies and a sworn statement showing the author's work, "The Lost Book," to be "a true and authentic revelation."

THOMAS NELSON & SONS report that their "American Revised Bible," first published in 1901, grows steadily in favor and is commended by the most authoritative praise. The "Teachers' Edition" contains concise Bible Dictionary and "Combined Concordance," entirely new and prepared especially to conform exactly with the wording of this version. This house also offers the King James Version in upwards of 400 styles.

SPEYER & PETERS, Berlin, offer for sale, preferably *en bloc*, the libraries of the late Geheimrath Jolly, professor at the University of Berlin; Hofrath Emminghaus, and Dr. von Kahlden, both the latter professors at the University of Freiburg, Baden. Catalogues of these libraries are almost ready and will be sent free on application. The pamphlet collections will probably be sold separately. Libraries, especially medical libraries, and scholars may find here many valuable additions for completing their collections.

CHARLES SCRIBNER'S SONS have just issued the third completely revised and rewritten edition of the indispensable "Baedeker's United States." Besides the "Excursion into Mexico," this edition contains a special supplement devoted to the Louisiana Purchase Exposition. Its revision is the work of J. F. Muirhead, the original compiler. A new "Baedeker" has also appeared, covering "Italy, from the Alps to Naples." On the 27th inst., this house will issue Henry Seton Merriman's posthumous story entitled "The Last Hope."

THE MACMILLAN Co. will publish early in September "A History of Education in the United States," by Edwin Grant Dexter, professor of education in the University of Illinois, who has given in this compendious volume practically a reference book of facts concerning the development of American schools and the various phases of our educational system. They have ready new editions of Elson's "History of the United States," Riis's "Making of an American," and Wellman's "Art of Cross-examination;" and the third and fourth volumes of Herbert L. Osgood's historical study of "American Colonies in the 17th Century;" while special timely interest attaches to T. J. Lawrence's volume on "War and Neutrality in the Far East," in which the disputed questions raised in the Russo-Japanese war are authoritatively discussed.

## WEEKLY RECORD OF NEW PUBLICATIONS.

The prices of *net* books published under the rules of the American Publishers' Association are preceded in this list by a double asterisk \*\*, and the word *net* follows the price. The prices of *fiction* (not *net*) published under the rules are preceded by a dagger †. The prices of *net* books not covered by the rules, whether published by members of the American Publishers' Association or not, are preceded by a single asterisk, and the word *net* follows the price.

The abbreviations are usually self-explanatory. *c.* after the date indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Books of foreign origin of which the edition (annotated, illustrated, etc.) is entered as copyright, are marked *c. ed.*; translations, *c. tr.*; *n. p.*, in place of price, indicates that the publisher makes no price, either *net* or *retail*, and quotes prices to the trade only upon application.

A colon after initial designates the most usual given name, as: *A.*: Augustus; *B.*: Benjamin; *C.*: Charles; *D.*: David; *E.*: Edward; *F.*: Frederic; *G.*: George; *H.*: Henry; *I.*: Isaac; *J.*: John; *L.*: Louis; *N.*: Nicholas; *P.*: Peter; *R.*: Richard; *S.*: Samuel; *T.*: Thomas; *W.*: William.

Sizes are designated as follows: *F.* (folio: over 30 centimeters high); *Q.* (4to: under 30 cm.); *O.* (8vo: 25 cm.); *D.* (12mo: 20 cm.); *S.* (16mo: 17½ cm.); *T.* (24mo: 15 cm.); *Tt.* (32mo: 12½ cm.); *Fs.* 48mo: 10 cm.). *Sq.*, *obl.*, *mar.*, designate square, oblong, narrow books of these heights.

American educational catalogue for 1904. N. Y., Office of the Publishers' Weekly, 1904. O. leatherette, 50 c.

Arndt, H. R., M.D. First lessons in the symptomatology of leading homœopathic remedies. Phil., Boericke & Tafel, 1904. [Ag.] c. 279 p. 12°, cl., \*\$1.25 net.

Arnold, Matthew. Works. Ed. de luxe. In 15 v. v. 14, Letters 1848-1888; collected and arr. by G. W. E. Russell. N. Y., Macmillan, 1904. 341 p. 8°, cl., \*\$3 net.

Authoritative Christianity: the six synods of the undivided church, its only utterances, "those six councils which were allowed and received of all men," second part of the Church of England homily against peril or idolatry which is approved in its article xxxv. The third world council; that is the third council of the whole Christian world, east and west, which was held A.D. 431 at Ephesus in Asia. v. 2, which contains all of Acts II. to VI., inclusive, with matter between the acts; tr. by Ja. Chrystal. Jersey City, N. J., Ja. Chrystal, 1904. c. 19+472 p. O. cl., per v., \$3.

The six synods of which Ephesus, A.D. 431, as named above, forms a part, are as follows: 1, Nicaea, A.D. 325. 2, I Constantinople, A.D. 381. 3, Ephesus, A.D. 431. 4, Chalcedon, A.D. 451. 5, II Constantinople, A.D. 553. 6, III Constantinople, A.D. 680. Mr. Chrystal has made the first translation of several of these volumes ever made into any modern language; the other volumes will be published according to subscriptions obtained. They are the only synods which Greeks, Latins and Anglicans, and some other Protestants agree in regarding as ecumenical and sound. They were once the basis of union of the Christian church, east and west before its division. Invaluable to students and theologians.

Bacheller, Irving. Vergilius: a tale of the coming of Christ. N. Y., Harper, 1904. c. 279 p. D. cl., †\$1.35.

The two lovers of the story, young Roman patricians, live through the exciting events that marked the years just preceding the birth of Christ. The great Augustus, first Emperor of Rome, is at the time, on the throne. His personality, his life and character, his wars, etc., are well sketched. Vergilius, the hero, is sent on a mission to Herod in Judea, is exposed to the fascinations of his daughter Salome, and innocently becomes involved in a conspiracy.

Bates, C. Austin. Cheer up, and seven other things. N. Y., Bates Advertising Co., 1904. c. 99 p. il. S. cl., 50 c.

Wise sayings about many things, chiefly advertising. Reprinted from *Judicious Advertising*.

Besant, Annie. The laws of the higher life: three lectures delivered at the twelfth an-

nual convention of the Indian section of the Theosophical Soc. held at Benares on the 26th, 27th and 28th of Dec., 1902. N. Y., J. Lane, 1904. [J121.] 71 p. 12°, bds., 50 c.

Bible. Cambridge Bible for schools and colleges; ed. by J. J. S. Perowne and A. F. Kirkpatrick, D.D.: The Book of the Prophet Isaiah; with introd. and notes by J. Skinner, D.D. 2 v. in 1 v. N. Y., Macmillan, 1904. 79+285+61+251 p. maps, 12°, cl., \*\$1.50 net.

Boyle, J. Richards. Soldiers true; the story of the One Hundredth and Eleventh Regiment, Pennsylvania Veteran Volunteers, and of its campaigns in the war for the union, 1861-1865; published by authority of the regimental association. N. Y., Eaton & Mains, 1903. c. 368 p. il. pors. 2 fold. maps, 4°, cl., \*\$2.50 net.

Bradt, Rev. C. E. The key to the kingdom: an exposition of the great commission. Chic., Winona Publishing Co., 1904. c. 161 p. S. cl., \*50 c. net.

An interpretation of the 28th chapter of Matthew, which the writer calls, "the great commission of Christ" to carry the gospel to all the people of the earth.

Browning, Rob. Some poems of Robert Browning. N. Y., J. Lane, 1904. [J124.] 64 p. 8°, (Eragny press ser.) bds., Special ed., \*\$10 net; cl., \*\$4 net.

Buck, Dan. Indian outbreaks. Mankato, Minn., Daniel Buck, 1904. c. 284 p. pls., pors. O. cl., \$1.50.

The author is ex-judge of the Supreme Court of Minnesota. His residence of nearly fifty years in Minnesota, has given him unusual opportunity for studying the early history of that state. His work is a succession of narratives, telling of many fiendish deeds committed by the western Indians. The Judge is fair in his stories, showing that the white man's fame is clouded with many similar deeds of cruelty towards the Indian. There are interesting chapters on the history of special Indian tribes of Minnesota and their chiefs, and one on the Indian himself, being an effort to discover his origin.

Bullard, W. Hannum Grubb. Naval electrician's text and hand book. Annapolis, Md., U. S. Naval Institute, 1904. c. 547 p. fold. pl., diagrs., S. leath., \$2.

Lieut. Bullard, U. S. N., says in his preface: "the aim has been to collect in compact form such information and data that will lead to a clear understanding of the interior workings of such electrical machines, appliances and instruments that are used on board vessels of the Navy, and that will enable sea-going men and boys and those who have to do with electric plants to obtain an idea of the principles upon which they are constructed and to

gain a knowledge of the proper care and practical handling of batteries, dynamos, motors and appliances."

Cheyne, T: Kelly. Book of Psalms; translation and notes. N. Y., T: Whittaker, 1904. [My20.] 2 v., 582 p. 8°, cl., \*\$8.20 net.

Child, Francis Ja., comp. English and Scottish popular ballads. Cambridge ed.; ed. from the collection of Francis James Child by Helen Child Sargent and G: Lyman Kittredge. Bost., Houghton, Mifflin & Co., 1904. 31+729 p. 8°, cl., \$3; hf. cf., \$5; levant, \$7.

Cooper, Ja. Fenimore. Wing and wing. N. Y., Street & Smith, 1904. [Ag15.] c. 407 p. 12°, pap., 10 c.

Dargan, Pegram. Carolina ditties. N. Y., Literary Collector Press, 1904. c. 16+102 p. S. cl., \$1.

De Morgan, J: Yankee grit: or. with Stanley in darkest Africa. N. Y., Street & Smith, 1904. [Ag15.] c. 217 p. 12°, pap., 10 c.

Despotism and democracy: a study in Washington society and politics. [New issue.] N. Y., Macmillan, 1904. c. '03. 6+311 p. 12°, cl., \$1.50.

Doyle, Sir Arthur Conan. The original stories of Sherlock Holmes. N. Y., Harper, 1904. 3 v., il. 12°, cl., subs. (Apply to pubs. for price.)

Drake, Mrs. Maud Eugenia Barrock Lord. Psychic light the continuity of law and life. St. Louis, Mo., L. C. Parker, 1904. c. 598+7 p. il. por. 12°, cl., \$1.50.

Dyce, Alex. A general glossary to Shakespeare's works, adapted for reference to the Cambridge text. Bost., Dana Estes & Co., [1904.] c. 2 pts. in 1 v., pors. pl., 8°, cl., \$3; hf. mor., \$5.

Elkin, W. B. Hume: the relation of the treatise of human nature. Bk. 1, To the inquiry concerning human understanding. [New issue.] N. Y., Macmillan, 1904. 4+330 p. 12°, cl., \*\$1.50 net.

Elliot, W. Scott-. The lost Lemuria; with two maps showing distribution of land areas at different periods. N. Y., J: Lane, 1904. [Ag4.] 44 p. 8°, cl., \*\$1 net.

Fehlandt, August F. A century of drink reform in the United States. Cin., Jennings & Graham, 1904. c. 410 p. D. cl., \$1.50.  
An interesting account of the progress made against the liquor habit, in this country, during the past one hundred years.

Fenton, Ferrar, (tr.) Bible in modern English. N. Y., T: Whittaker, 1904. [My15.] 12°, cl., \*\$4 net.

Foster, Edith Francis. Puss in the corner; il. by the author. Bost., Dana Estes & Co., [1904.] c. 74 p. 4°, cl., \$75 c.

Gaskell, E. A., comp. Gaskell's up-to-date handy book of useful information. N. Y., J. S. Ogilvie Pub. Co., 1904. c. 64 p. 24°, pap., 25 c.

Gilmour, R: Bible history; containing the most remarkable events of the Old and New Testaments; to which is added a compendium of church history; for the use of Catholic schools in the United States. [New ed.] N. Y., Benziger Bros., [1904.] c. '81-'04. 320 p. il. maps, 12°, (Catholic national ser.) cl., \*\$32 c. net.

Hallenbeck, Edwin Forrest, D.D. The passion for souls: a plea for Christian endeavor in soul winning. Chic., Winona Publishing Co., 1904. c. 134 p. S. cl., \*40 c. net.

A series of addresses on the subject of personal evangelism.

Harper, W: Rainey. The structure of the text of the Book of Amos. Chic., University of Chicago Press, 1904. c. 38 p. Q. (Decennial publications, printed from v. 5.) pap., \$1.

"An effort has been made in this paper to present the text of Amos with special reference to (1) its strophic structure; (2) the separation of later additions; (3) such modifications of the text as a conservative criticism would approve."—Prefatory note.

Hasluck, Paul N., ed. Harness making. Phil., D: McKay, 1904. 160 p. il. diags., S. ("Work" handbooks.) cl., 50 c.

Contents: Harness-makers' tools; Harness-makers' materials; Strap making and stitching; Looping; Cart harness; Cart Collars; Cart saddles, reins, etc.; Fore gear and leader harness; Plough harness; Bits, spurs, stirrups, and harness furniture; Van and cab harness. Index.

Hasluck, Paul N., ed. Leather working. Phil., D: McKay, 1904. 160 p. il. diags., S. ("Work" handbooks.) cl., 50 c.

Contents: Qualities and varieties of leather; Strap cutting and making; Letter cases and writing pads; Hair brush and collar cases; Hat cases; Banjo and mandolin cases; Bags; Portmanteaux and travelling trunks; Knapsacks and satchels; Leather ornamentation; Footballs; Dyeing leather; Miscellaneous examples of leather work. Index.

Hasluck, Paul N., ed. Saddlery. Phil., D: McKay, 1904. 160 p. il. diags., S. ("Work" handbooks.) cl., 50 c.

Contents: Gentlemen's riding saddle; Panel for gentlemen's saddle; Ladies' side saddles; Children's saddles or pilches; Saddle cruppers, breastplates, and other accessories; Riding bridles; Breaking-down tackle; Head collars; House clothing; Knee-caps and miscellaneous articles; Repairing harness and saddlery; Re-lining collars and saddles; Whips, hunting crops, etc.; Set of gig harness. Index.

Hemyng, Bracebridge. Jack Harkaway among the counterfeiters. N. Y., Street & Smith, 1904. [Ag15.] c. 236 p. 12°, pap., 10 c.

Herrick, Cheesman A. Meaning and practice of commercial education. N. Y., Macmillan, 1904. 9+378 p. 12°, (Macmillan's commercial ser.) \*\$1.25 net.

Herron, Rev. G: Davis. The day of judgment. Chic., C: H. Kerr & Co., 1904. c. 30 p. D. pap., 10 c.

Holmes, Mrs. Mary Jane. Rena's experiment. N. Y., G: W. Dillingham Co., [1904.] c. '01, '04. 4-310 p. D. cl., \$1.

The plot of the story turns upon a remarkable will left by Sandy McPherson, an old Scotchman, who leaves his money to Reginald Travers, the great-grandson of his first wife, and to Irene Burdick the great grand-daughter of his second wife, on

condition that they marry each other. A cousin of Irene Burdick, of the same name, is persuaded to personate the one named in the will, that the real Irene or "Rena" may test the affection of Reginald Travers. Many amusing and at times apparently serious complications ensue.

**Hunt, W. H.; ed.** Sermons on social subjects. N. Y., T: Whittaker, 1904. [S1.] 252 p. 12°, cl., \*\$1.40 net.

**Jackson, Rev. G.; [and others.]** Comradeship and character. N. Y., T: Whittaker, 1904. [S1.] 309 p. 12°, cl., \*\$1.40 net.

**Janeway, Theodore Caldwell.** The clinical study of blood-pressure: a guide to the use of the sphygmomanometer in medical, surgical, and obstetrical practice; with a summary of the experimental and clinical facts relating to the blood-pressure in health and in disease. N. Y., Appleton, 1904. c. 13+300 p. il. diagrs., charts, (partly col.) 8°, cl., \$3; hf. leath., \$4.

**Johnston, Mrs. Annie Fellows.** Joel: a boy of Galilee; with pictures by L. J. Bridgman. [New illustrated ed.] Bost., L. C. Page & Co., 1904. c. 253 p. 12°, cl., \$1.50.

**Kennedy, W:** Dames. Pythian history; containing the life, death and burial of the founder of the order, Justus H. Rathbone; the birth and progress of the order; the creation of the Supreme lodge and a review of its conventions since 1868. Chic., Pythian History Publishing Co., 1904. c. 1310 p. il. por., facsim., 8°, subs., cl., \$5; hf. mor., \$6; full mor., \$7.

**King, W. Francis H:** Classical and foreign quotations. Rev. ed. N. Y., T: Whittaker, 1904. [Ag1.] 412 p. 8°, cl., \$2.50.

**Klingensmith, Annie.** Reading manual; designed to accompany first four books of Indiana state series of readers. Chic., A. Flanagan Co., [1904.] c. 63 p. S. pap., 20 c.

**Knowles, F:** Lawrence, ed. The golden treasury of American songs and lyrics. New portrait ed. Bost., L. C. Page & Co., 1904. c. '97, '04. 22+319 p. por. D. cl., \$1.50.

**Labofish, C:** Schachan. Labofish's catechism of patents and inventions, how made; a veritable school of self-instruction in patents and inventions, with questions for self-examination. Wash., D. C., C. S. Labofish, [1903.] c. 285 p. S. cl., \$1.50.

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**Leadbeater, C:** Webster. The Christian creed: its origin and significance. 2d ed., rev. and enl. N. Y., J: Lane, 1904. [Ag4.] 169 p. 8°, cl., \*\$1.25 net.

**Lee, Rev. Frank T.** Bible study popularized.

Chic., Winona Publishing Co., 1904. c. 3-315 p. D. cl., \*\$1.25 net.

A careful consideration of the best methods of Bible study, with excellent examples, and plain, practical directions for the pursuit of that study by non-professional people as well as by teachers and preachers. Contains many suggestions on how to make the Bible interesting both from the point of view of the general reader and that of the student.

**Lovell, Arthur.** Concentration. N. Y., J: Lane, 1904. [Jl21.] 139 p. 12°, cl., \$1.

**Ludlum, Jean Kate.** John Winthrop's defeat. N. Y., Street & Smith, 1904. c. 287 p. 12°, pap., 10 c.

**McCardell, Roy Larcom.** The show girl and her friends; il. by Gene Carr. N. Y., Street & Smith, [1904.] c. 200 p. 16°, cl., 75 c.

**MacDonald, Eliz. Roberts.** Our little Canadian cousin; il. by L. J. Bridgman. Bost., L. C. Page & Co., 1904. c. 6+129 p. D. (Little cousin ser.) cl., \$60 c.

A story of Canadian life, which, besides describing the life of the home, takes in the great outdoor life—sleighbing, skating, snow-shoeing, hunting, canoeing, and above all—"camping out."

**McHugh, Hugh, [pseud. for G: V. Hobart.]** I'm from Missouri (They had to show me); il. by Gordon H. Grant. N. Y., G: W. Dillingham Co., [1904.] c. 5-107 p. S. cl., \$75 c.

"John Henry" appears in this new chapter of his chronicles as the campaign manager of his "Uncle Peter" who is running for Mayor of his native town. The humors of the situation are well set forth.

**Mackenzie, Alex.** Voyages from Montreal through the continent of North America to the frozen and Pacific oceans in 1789 and 1793; with an account of the rise and state of the fur trade. N. Y., A. S. Barnes & Co., 1904. 2 v., por. maps, 16°, (The trail makers ser.) cl., ea., \*\*\$1 net.

**Madison, Andrew W.** Is the world in need of a new revelation?: a discourse. Brooklyn, N. Y., Andrew W. Madison, 1904. c. '03. 54 p. S. cl., 40 c.

This discourse contains numerous tests, prophecies, and a sworn statement by the author, aiming to show that "The true theory of Christianity, or, the lost book" is, as the author claims, "a true and authentic revelation." Its contents were made known to him in a succession of visions or dreams; although he does not call himself a spiritualist in the modern acceptance of the term, he believes a spirit revealed to him the true meaning of Christianity.

**Madison, Andrew W.** The true theory of Christianity; or, the lost book: a commentary on the Bible, and especially on things that men should know concerning the teachings of Christ. 2d ed. Brooklyn, N. Y., Andrew W. Madison, [1904.] c. '90-'04. 86 p. S. cl., 40 c.

First published in 1890 under the title of "The lost book." To quote the author's preface, "it contains a condensed statement of four hundred facts in harmony with the teachings of Christ, showing what he actually taught; or, what his doctrine really, literally, and truly was and is, when the records concerning it are properly interpreted and rightly understood." The author does not believe the Bible is all the inspired word of God, neither does he reject it all. His own theory of Christianity, which accepts immortality for man, is half way between orthodoxy and infidelity. The present work, which he claims to be inspired, defines it.

**Mason, Caroline Atwater.** The white shield.

Phil., 1904.

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Phil., American Baptist Publication Soc., 1904. c. 13+160 p. il. D. cl., \*\$1 net.

Based upon the legend of Thekla, the holy maid of Phrygia, which circulated throughout the Christian churches of the second century. Thekla was a young girl, daughter of a noble lady of Iconium. She is led through hearing Paul to embrace Christianity. Refusing to marry a man her parents had betrothed her to, she is disowned. Travelling to Antioch, she is insulted by the high priest of Caesar, and condemned to the arena for resenting his approaches. The lioness refuses to harm her, lying down at her feet. Her pardon follows.

Masson, T: Lansing. In merry measure: [verses.] N. Y., Life Publishing Co., 1904. c. 6+152 p. il. 16°, cl., 75 c.; \$1.50.

Moule, Rev. Handley Carr Glynn. Temptation and escape: [sermons.] N. Y., T: Whittaker, 1904. [Je6.] 120 p. 16°, cl., 40 c.

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New York [City.] The primary and general election laws as amended to date; political manual for Greater New York, incl. tables of election returns in presidential, state and city elections in all the boroughs for a series of years, boundaries of political divisions, enrollment of political parties for 1903 and tables of representation in conventions, political calendar and general information. Brooklyn, N. Y., Office of the Brooklyn Daily Eagle, 1904. 121 p. Q. (Eagle lib., v. 18, no. 11; serial no. 44.) pap., 25 c.

Niebuhr, Barthold Georg. Griechische heroengeschichten; with notes, exercises and vocabulary, by G: E. Merkley. Bost., Allyn & Bacon, 1904. c. 6+122 p. 16°, cl., 50 c.

Nims, G: Washington. Mother in poetry and song: [poems.] Bost., Press of E. P. Whitcomb, 1904. c. 4+5-84 p. front., O. pap., 25 c.

Norton, Arthur B., M.D. Essentials of diseases of the eye. Phil., Boericke & Tafel, [1904.] c. 349 p. 8°, cl., \$1.75.

Nye, Edgar Wilson. The funny fellows grab-bag. N. Y., J. S. Ogilvie Publishing Co., 1903. c. 123 p. il. 12°, pap., 25 c.

Pitman, Sir I: The reporter's assistant and the learner's guide to a knowledge of phonography. 6th ed. N. Y., Sir Isaac Pitman & Sons, [1904.] 80 p. S. pap., 40 c.

Platner, S: Ball. The topography and monuments of ancient Rome. Bost., Allyn & Bacon, 1904. c. 14+514 p. il. maps, plans, 12°, (Allyn & Bacon's college Latin ser.) cl., \$3.

Porter, E: Dennis McGrath, autocrat, and other horseless tales hanging thereby. Bost., Herbert B. Turner & Co., 1904. [Ag.] c. 5-211 p. S. cl., \$1. Contents: Dennis McGrath autocrat; An uncom-

mon carrier; A new view of a site; In a blind-alley; A divided house; Two perfectly safe dummies; A feast of reason; A cooked-up scheme; A mid-summer nightmare, told in horseless stages; A whirligig of time told in three whirls.

Potter, Beatrix. The tale of Peter Rabbit. Phil., H: Altemus Co., 1904. c. 127 p. col. pls., T. (Altemus' wee books for wee folks.) cl., †50 c.

Providence Journal Company. Half a century with the Providence Journal: being a record of the events and associates connected with the past fifty years of the life of Henry R. Davis, secretary of the company; comp. and issued by the Journal Company. [Providence, R. I.,] Journal Company, 1904. c. 13+235 p. pls., pors. facsim., O. cl. (For private distribution.)

Contents: Principal dates in the Journal's history; Henry Richard Davis; Power of the party organ; The independent paper; Editors and other writers; Contributors and correspondents; Unusual traits and activities; The Journal's carriers; Collecting the news; The mechanical equipment; Homes of the Journal; Journalism in New England.

Publishers' trade list annual, 1904. 32d year. Catalogues as supplied by publishers of books in print, 1904. N. Y., Office of the Publishers' Weekly, 1904. 5401 p. Q. cl., \*\$2 net.

The annual covers the lists of 326 publishers of which 91 were not represented in 1903. The index to these publishers is in itself valuable as it gives a record of the changes in publishing firms which this year have been unusually numerous. The Index to the Catalogues, embracing the catalogues included in the volumes for 1903 and 1904, will be ready early in September.

Read, Opie P., ["Arkansaw Traveller," pseud.] "Turk": a novel. Chic., Laird & Lee, [1904.] c. 4-389 p. il. D. cl., \$1.25.

"Turk" is the nickname of the young hero, a boy of Kentucky, the sole survivor of a feud. He gets his name from his numerous freckles, which his boy friends say make him look like a "Turkey egg." The time is in the old days of the south, and "Turk" after a short schooling is bound to a planter. He is a fine manly boy, and tries to live up to his ideals, in spite of many temptations. The escape of frightened negroes, the rumbling of war and social discontent, Turk's love story, and the romance of hidden gold that transforms him to a wealthy man are a few of the interests of the book.

Roberts, Morley. Rachel Marr. Bost., L. C. Page & Co., 1904. c. 2+454 p. D. cl., †\$1.50.

A little village on the English coast gives the setting to this remarkable character study. Rachel Marr is the offspring of a love episode of her mother's while living in Italy. Her mother returns with her and an old nurse to her English home, but is never seen outside of her room, her life being spent in penance and prayer. She hates Rachel, who grows up a wild child of nature, gifted but ignorant and undisciplined. She is unusually beautiful, with great strength of character and originality. Her story is a tragedy, told with unusual dramatic fervor.

Rosenberg, A. H. The teacher: a Hebrew first reader; adopted by the Hebrew Teachers' Assoc. of New York. N. Y., S. Druckerman, 1904. 66 p. D. bds., 30 c.

Sabin, H: and Elbridge H. Early American history for young Americans. Bost., Educational Publishing Co., [1904.] c. 397 p. il. D. cl., 75 c.

Saunders, Marshall. [Margaret Marshall Saunders.] Nita, the story of an Irish setter. [Also] Uncle Jim's burglar, and Me-

hitable's chicken; il. by Etheldred B. Barry. Bost., L. C. Page & Co., 1904. c. 5+77 p. S. (Cosy corner ser.) cl., 750 c.

**Schoch, W.** Introduction to geometry: a manual of exercises for beginners. Bost., Allyn & Bacon, 1904. c. 5+137 p. il. diags., 12°, cl., 60 c.

**Shedd, Bessie H.** One hundred authors; outlines in English and American literature; for use in schools and normal institutes. Chic., A. Flanagan Co., 1904. c. 145 p. S. cl., 30 c.

**Simonds, F. W.** Normal Institute physiology; with blackboard drawings; designed for use in institutes and for reviews in grammar and high schools. Topeka, Kan., Crane & Co., 1904. c. 4-155 p. D. cl., 50 c.; pap., 30 c.

**Skinner, Frank W.** Types and details of bridge construction. Pt. 1, Arch spans; examples of constructed wooden, combination, wrought iron and steel arches for highway and railroad bridges; recorded and classified for students, instructors, designers, engineers, architects and contractors. N. Y., McGraw Publishing Co., 1904. c. 6+294 p. il. O. cl., \$3.

"It is the purpose to present in 'Types and details of bridge construction,' the development of advanced practice and its standard details, to illustrate the classes of structures adapted to different conditions, show some of the characteristic difference between American and foreign design and illustrate some primitive or obsolete constructions, besides recording important and well-known examples so as to have their principal data easily accessible."—Preface.

**Smith, W.** Alex. Training for examinations, topics and questions in United States history and civics. Poughkeepsie, N. Y., W. A. Smith, 1904. c. 50 p. 12°, pap., 25 c.

**Spencer, Baldwin, and Gillen, F. J.** Northern tribes of Central Australia. N. Y., Macmillan, 1904. 35+784 p. il. 8°, cl., \$36.50 net.

**Sue, Eugène.** The pilgrim's shell; or, Fergan the quarryman: a tale from the feudal times; tr. from the original French by Daniel De Leon. N. Y., New York Labor News Co., 1904. c. 5+280 p. D. cl., 75 c.

A novel dealing with the Crusades and the rise of the Communes in France.

**Sunday school scholars' treasury; or, practical, helpful and interesting information to promote a more intelligent study of the word of God.** N. Y., Oxford University Press, (American Branch,) [1904.] 2+34 p. il. maps, S. cl., 25 c.

An illustrated alphabetical arrangement of things, which the author says, "every reader of the Bible should know."

**Taylor, A. E.** Elements of metaphysics. N. Y., Macmillan, 1904. 16+419 p. 8°, cl., \$2.60 net.

**Thomas, D.** Yancey. History of military government in newly acquired territory of the United States. N. Y., Macmillan, 1904. 330 p. 8°, (Columbia Univ. studies in history, economics and public law, v. 20, no. 2.) pap., \*\*\$2 net.

**Thomas, S. V., pseud.** How to dress poultry. Phil., Philadelphia Printing and Publishing Co., 1904. c. 24 p. il. T. pap., 25 c.

**Thompson, Ja. Maurice.** King of Honey Island. N. Y., Street & Smith, 1904. [Ag8.] c. 343 p. 12°, pap., 25 c.

**Todd, Mary Ives.** Violina; or, the passing of the old Adam and Eve: a romance. N. Y., Broadway Publishing Co., 1904. 12°, cl., \$1.50.

**Tozier, Josephine.** Among English inns; the story of a pilgrimage to characteristic spots of rural England. Bost., L. C. Page & Co., 1904. c. 12+255 p. il. D. (Little pilgrimages ser.) cl., \*\*\$1.50 net.

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**Views of Ithaca and Cornell University.** Ithaca, N. Y., Andrus & Church, [1904.] 60 p. obl. T. pap., 25 c.

Reproductions of photographic views of the buildings, and surrounding scenery of Ithaca and Cornell University.

**Vlymen, W. T.** Fifth reading book. N. Y., Schwartz, Kirwin & Fauss, [1904.] c. 512 p. D. (Columbus ser.) cl., \$1.

**Wade, Mary Hazelton.** Our little German cousin; il. by L. J. Bridgman. Bost., L. C. Page & Co., 1904. c. 8+105 p. D. (Little cousin ser.) cl., 760 c.  
A story of German home life, for young readers.

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A story of Ireland, for young readers.

**Wade, Mary Hazelton.** Our little Jewish cousin; il. by L. J. Bridgman. Bost., L. C. Page & Co., 1904. c. 7+91 p. D. (Little cousin ser.) cl., 760 c.  
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**White, Grace Miller.** Queen of the white slaves; adapted from A. J. Lamb's play. N. Y., J. S. Ogilvie Publishing Co., 1904. c. 128 p. pls., 12°, (Sunnyside ser., no. 134.) pap., 25 c.

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 the church. N. Y., Dutton, 1904. 12", cl., \$1.50.  
 (Corr. title.)

## IMPORTS AND EXPORTS OF BOOKS AND OTHER PRINTED MATTER.

THE summary statement of the values of the imports and exports of books and other printed matter of the United States for the month ending June, 1904, and for the twelve months ending the same, compared with the corresponding periods of 1903, makes the following showing as regards books, music, maps, engravings, etchings, photographs, and other printed matter:

*Values of Books and other printed matter, free, imported from other countries.*

Imported from:	Month ending June		12 months ending June	
	1903.	1904.	1903.	1904.
United Kingdom.....	\$74,777	\$59,462	\$1,255,472	\$1,321,023
France.....	12,353	12,074	183,547	198,820
Germany.....	50,706	51,761	670,539	688,523
Other Europe.....	24,275	52,951	301,000	338,018
British North America.....	2,534	3,144	48,451	41,262
Other Countries.....	3,744	4,429	24,792	33,924
Totals.....	168,449	183,821	2,483,801	2,621,570

*Values of Books and other printed matter, dutiable, imported from other countries.*

Imported from:	Month ending June		12 months ending June	
	1903.	1904.	1903.	1904.
United Kingdom.....	\$96,563	\$97,721	\$1,268,910	\$1,268,811
France.....	3,855	6,142	86,798	109,093
Germany.....	23,308	28,664	302,258	348,710
Other Europe.....	5,065	2,762	101,148	99,691
British North America.....	4,869	4,681	50,411	51,652
China.....	207	306	4,374	4,070
Japan.....	1,300	109	19,967	20,275
Other Countries.....	792	1,911	6,271	5,315
Totals.....	135,939	142,296	1,840,137	1,907,617

*Values of Books and other printed matter, of Domestic Manufacture, Exported from the United States by Countries.*

Countries to which Exported:	Month ending June		12 months ending June	
	1903.	1904.	1903.	1904.
United Kingdom.....	\$97,322	\$55,752	\$1,280,740	\$1,053,256
Belgium.....	4,366	1,220	32,549	22,498
France.....	12,141	5,111	78,348	63,477
Germany.....	19,735	19,022	227,247	214,641
Italy.....	3,447	1,192	26,803	24,735
Netherlands.....	1,141	560	12,743	10,884
Other Europe.....	3,372	7,136	40,390	39,234
British North America.....	118,780	143,402	1,620,626	1,757,793
Central American States and British Honduras....	2,198	2,097	22,247	48,218
Mexico.....	15,969	8,968	212,066	142,748
Cuba.....	3,459	11,247	62,069	111,256
Other West Indies and Bermuda.....	2,238	43,010	35,317	119,939
Argentina.....	1,756	5,062	42,611	84,807
Brazil.....	1,459	12,227	45,019	112,770
Chili.....	2,616	1,006	44,237	39,344
Colombia.....	477	630	28,396	7,171
Venezuela.....	396	5,610	5,717	21,759
Other South America.....	2,311	2,790	70,152	41,134
Chinese Empire.....	3,471	939	30,649	24,044
British East Indies.....	1,239	1,998	32,757	23,445
Japan.....	4,893	3,646	69,217	49,030
British Australasia.....	23,047	22,279	233,525	208,924
Philippine Islands.....	7,886	4,017	64,901	47,841
Other Asia and Oceania.....	2,296	4,811	30,136	20,062
British Africa.....	193	6,653	78,961	51,501
All other Africa.....	1,306	536	15,196	6,769
Other countries.....	.....	24	34	24
Totals.....	337,714	370,945	4,442,653	4,347,304

*Values of Exports of Books and other printed matter, of Foreign Manufacture.*

	Month ending June		12 months ending June	
	1903.	1904.	1903.	1904.
Free of Duty.				
Books and other printed matter.....	\$43	\$270	\$36,431	\$11,914
Dutiable.				
Books and other printed matter.....	277	1,152	35,462	47,601

Merchandise remaining in warehouse June, 1903, \$28,559; June, 1904, \$41,742.

*Failures in the Book and Printing Trades, January-June.*

Books and Papers.—Liabilities.				Printing and Engraving.—Liabilities.			
	1902.	1903.	1904.		1902.	1903.	1904.
January.....	\$15,030	\$57,215	\$90,956	January.....	\$290,034	\$701,766	\$348,866
February.....	48,395	7,417	119,927	February.....	201,893	123,439	221,246
March.....	45,430	35,541	8,900	March.....	35,159	127,900	42,904
April.....	14,568	18,496	32,500	April.....	38,567	91,116	150,322
May.....	56,915	5,900	42,056	May.....	51,877	40,323	79,256
June.....	78,400	2,000	11,764	June.....	70,313	39,689	177,625

# The Publishers' Weekly.

FOUNDED BY F. LEYPOLDT.

AUGUST 20, 1904.

The editor does not hold himself responsible for the views expressed in contributed articles or communications.

All matter, whether for the reading-matter columns or advertising pages, should reach this office not later than Wednesday noon, to insure insertion in the same week's issue.

Publishers are requested to furnish title-page proofs and advance information of books forthcoming, both for entry in the lists and for descriptive mention. An early copy of each book published should be forwarded, as it is of the utmost importance that the entries of books be made as promptly and as perfectly as possible. In many cases booksellers depend on the PUBLISHERS' WEEKLY solely for their information. The Record of New Publications of the PUBLISHERS' WEEKLY is the material of the "American Catalogue" and so forms the basis of trade bibliography in the United States.

*"I hold every man a debtor to his profession, from the which, as men do of course seek to receive countenance and profit, so ought they of duty to endeavor themselves by way of amends to be a help and an ornament thereunto."*—LORD BACON.

## KNOWING WHETHER A CUSTOMER WILL BUY.\*

NEXT to knowing when to sell, it is of great importance for a commercial traveller to learn the signs which indicate approximately whether or not a man will buy, and when to take "no" for an answer. The signs are many and varying, and experience very often goes for little in dealing with this phase of making a sale except to prompt the beginner to hesitate to take even a point-blank refusal literally. It is as natural for the buyer to hesitate before laying in new stock as it should be natural for the commercial traveller to be keen to sell his new lines. In these days of making so many new books the bookseller from season to season is ever more at his wits' end where to draw the line, and his first impulse is to "turn down" the traveller. Indeed, some buyers, unconsciously, get into the habit of saying "no" to every new proposition, and wait to be convinced. In such cases, unless a man is absolute master of his line, and can meet objections with valid arguments, he will very likely suffer defeat, not because the bookseller will not buy new books some time during that season, but because the traveller either cannot break through the buyer's holding back, or interest him in what he has to sell, or cannot convince him of the wisdom of reasonableness in making the investment.

The important thing in dealing with the backward customer, of course, is to interest

him. The representative of an important house which publishes certain lines that every bookseller must know, if not keep in stock, will have less difficulty in interesting a buyer than one who represents a house of minor importance, to whom, and especially to the beginner on the road, these remarks are chiefly addressed. Such a representative has a new book or a new line to bring to the attention of a bookseller who will fight as long as possible against putting in stock another new and untried proposition. How shall he get a hearing unless he is able to excite the buyer's curiosity; and after having aroused sufficient interest in his proposition, how shall he be able to sell his book unless he is able to convince the buyer that the investment is a safe one. Here, then, are two points to be gained before the sale may be consummated—to excite interest, and to bring conviction home of the profitableness of the purchase. The first point is the very A B C of the traveller's profession; the second point forms the sum and substance of all salesmanship. The first depends upon certain inborn qualities and certain cultivation; the second upon character, upon the science of selling, and, to some degree, upon the goods. Taking these qualifications for granted, the traveller must further learn to handle the unwilling customer—a difficult task, but with the aid of tact and observation, by no means an impossible one. He must be quick to note the first sign of hesitancy on the buyer's part, as the faintest indication of wavering often shows that the buyer's mind is not definitely or irrevocably made up. He must watch every shadow that crosses the buyer's face as he presses home his strong points, and if he is a close observer he cannot fail to perceive whether he is making an impression. Not until the buyer says positively and decisively that he will not buy should the canvass be given up. The emphasis, the gesture, the resolute tone that distinguishes the ultimate decision from the vacillating attitude of the undecided buyer is not easily mistaken. The real secret lies in the ability of the traveller to discriminate between a succession of "noes" that may be converted into "yes," and the real, final and positive refusal. The line of distinction is oftentimes nearly imperceptible, or so apparently non-existent as to deceive the old and experienced hand. Therefore, although a traveller may not hope to become infallible in his discernment, he may reduce his errors of judgment to a minimum, and by studying the matter carefully may frequently be able to know correctly whether or not a man will buy.

\* Continuation of the series of "The Profession of Bookselling." A list of authorities quoted will be given on conclusion.

# NORWAY'S BOOK PRODUCTION IN 1903.

ACCORDING to the *Norsk Boghandlertidende*, the output of the publishing trade of Norway during 1902 and 1903 was as follows:

	1902	1903
Encyclopedias.....	3	3
Theology.....	85	96
Law.....	27	35
Statistics and economics.....	15	55
Medicine.....	28	20
Literary history and biography.....	10	7
Philosophy.....	62	45
Belles-lettres.....	116	116
Humorous collections.....	5	13
Art, drawing, penmanship, etc.....	6	12
Philosophy.....	3	5
Education.....	15	12
Juveniles.....	25	31
Social questions.....	13	11
Mathematics and astronomy.....	34	27
Natural science.....	48	41
Commerce and transportation.....	26	13
Industrial arts, etc.....	6	20
Agriculture, forestry, fishery, etc.....	39	33
Military.....	20	19
Naval.....	20	9
Geography and travel.....	24	24
History, biography and description.....	78	56
Sports and amusements.....	9	9
Total.....	697	712

## A SIMPLE FORM OF BOOK-STACK.

WILLIS K. STETSON, of the New Haven (Conn.) Public Library, in the *Library Journal* recently described a form of book-stack or book-case the essential features of which are uprights, having holes bored through horizontally, steel rods upon which the shelves rest, and, of course, shelves. There is considerable room for variety in the details, which any one can readily see who has a mechanical turn of mind. The cheapest form of upright would be wood, say three inches square, with holes half-inch in diameter, one inch apart on centres. The uprights can be of metal, e.g., one-inch gas pipe; cost of metal would be three to four times that of wood, probably.

"Through these holes," to quote Mr. Stetson, "pass half-inch steel rods, 16 inches long, each rod bearing end of four shelves, in a double-faced case. Common wood screws screwed into the ends of the shelves part of the length of the screws, projecting enough to rest on the rods, is one method of holding up the shelves. Another method would be to have a wire bent square U shape in which these screws would rest, while hooked ends of the wire supports give means of suspending from the rods. There is only one upright—in the middle—not two, on each side. Cases of piping using two uprights are in use, I have been told, in the New York State Library. I should judge the expense of two uprights would be somewhat more than that of one upright. The reason why one support only is used is that 90 per cent. of the shelves of a library are spaced uniformly; consequently, it is unimportant to sacrifice much for the 10 per cent. In this case ample provision is made for any changes necessary.

"If it is needed to have adjoining shelves of different heights, another rod at the proper level at each end of the shelf provides for this. The rods are easily moved whenever any shifting is necessary. This form of book-stack is

portable, and can easily be taken down and set up elsewhere on occasion.

"The principle can be employed for a stack of several storeys, either in wood or metal. In the New Haven Public Library two experimental stacks, one for bound newspapers, have been in use for several years, so that we know that the essential conditions of a satisfactory book-stack are met."

## "WEBSTER" DICTIONARIES.

### OGILVIE COMPLAINT AGAINST G. & C. MERRIAM CO.

THE following bill of complaint in a suit of Geo. W. Ogilvie, represented by Geo. F. Bean, of Boston, against G. & C. Merriam Co., entered in the United States Circuit Court, District of Massachusetts, for a hearing on August 22, is sent us for publication:

### CIRCUIT COURT OF THE UNITED STATES, DISTRICT OF MASSACHUSETTS.

Between

George W. Ogilvie, of Chicago, in the State of Illinois,

and

G. & C. Merriam Company, a corporation organized under the laws of Massachusetts and having its usual place of business in Springfield, in said Commonwealth.

#### BILL OF COMPLAINT.

1. The plaintiff is and for a long time has been engaged in the business of book-publishing in Chicago, Illinois, and the defendant corporation is the publisher of Webster's International Dictionary, so-called, and does business in Springfield in said District of Massachusetts.

2. The plaintiff has been for a long time and is now engaged in the preparation of a new dictionary of the English language to be called Webster's Imperial Dictionary, and in such preparation has for many years employed a large force of expert editors, printers, typesetters and proof readers and has invested large sums of money in the purchase of material for this work and in the payment of salaries to said employees and in announcements and advertisements. He attaches to this bill and makes a part thereof copies of some of these announcements, marking them "A," "B," "C" and "D." The work of such preparation is substantially completed and the plaintiff proposes to issue and place on sale at once copies of said Dictionary.

3. The defendant corporation has undertaken to unlawfully interfere with the plaintiff in the prosecution of this enterprise and in order to embarrass the plaintiff in connection therewith, and to frighten the trade from purchasing the work has threatened the trade that if they purchase and the publisher if he issues said work, that they will commence suits against them "all along the line," and thus has attempted to prevent, if possible, the issuance of said Webster's Imperial Dictionary. It has resorted through its officers and agents to attempts to bribe an employee of the plaintiff to secretly abstract and take from the files and custody of the plaintiff pages of the original editorial copy prepared for said work, and when that attempt failed, made a further attempt to secure by the same means pages of "printer's copy," so-called. A copy of an affidavit concerning such an attempt to bribe is attached hereto and made a part hereof, marked "E."

And the defendant through its officers and agents has repeatedly given plaintiff notice that it proposes to interfere with and prevent his publication of said Webster's Imperial Dictionary, so that the plaintiff believes he will be unlawfully molested and obstructed by the defendant and its agents, whereas he says that he is advised by counsel and believes that he has a perfect legal right to prosecute said enterprise and that the defendant has no legal rights under copyright or otherwise which are or will be infringed by his said publication, the copyright on Webster's Dictionary having expired by limitation in 1848.

Wherefore the plaintiff prays that the defendant, its officers, agents, attorneys and employees be perpetually enjoined from making further attempts to bribe the employees, or former employees of the plaintiff, or any other person who has or whom they may think has access to his property, to steal the same, or any portion of it, and from interfering with the plaintiff in the publication, circulation and distribution of Webster's Imperial Dictionary or in any way obstructing his free exercise of his legal rights in the premises.

And for such other and further relief as to this Honorable Court may seem meet and just, together with his costs.

#### NOTES ON AUTHORS.

POULTNEY BIGELOW has just finished volume four of "The German Struggle for Liberty," a work which is arousing a great deal of attention and expectation. He is now in search of a holiday, and is proceeding about it in rather unusual fashion, for he has determined upon a canoe cruise down the Isar from Munich and thus into the Danube.

MARK TWAIN, (Samuel L. Clemens,) has decided to reside permanently in New York City with his family, and will have his home in lower Fifth Avenue. James A. Renwick has leased to the author for a term of years the four-story brick and stone residence, No. 21 Fifth Avenue, which is the southwest corner of that avenue and Ninth Street.

MISS GERTRUDE SMITH, author of "Peter and Ellen," "The Roggie and Reggie Stories," etc., is a native Californian, although most of her life has been spent in the East. She was born in Coloma, Eldorado County, where the first gold in California was discovered. Her father, Rev. Wm. Nelson Smith, went to the coast as a forty-niner, but left the search for gold to become a clergyman.

RANDALL PARRISH, who has succeeded so remarkably in striking the public fancy with his first book, "When Wilderness Was King," will publish through A. C. McClurg & Co. this fall another romance which has all the qualities that brought success to his first work. This new romance will be called "My Lady of the North," and is further characterized as "The Love Story of a Gray Jacket." The close of the Civil War has been used as a background for some extraordinarily stirring scenes and situations. In the meantime "When Wilderness Was King" keeps right on selling, and it is natural to assume that the new story by so talented an author will meet with equal success.

#### OBITUARY NOTES.

JUDGE SEYMOUR DWIGHT THOMPSON, author of many standard works on legal practice, died on the 11th inst. at his home in East Orange, N. J. Judge Thompson was born in Will County, Ill., September 22, 1842. He served during the Civil War in the Third Iowa Infantry, and in 1868 was admitted to the bar at Memphis, Tenn., practicing later in St. Louis. From 1881 to 1893 he was Associate Judge of the St. Louis Court of Appeals. In 1898 he removed to Brooklyn, N. Y., and gradually withdrew from practice to carry on his literary work. His legal work includes "The Law of Negligence," of which he was at the time of his death preparing a

second edition in six volumes; "Homesteads and Exemptions," "Thompson and Merriam on Juries," and "Thompson on Trials." He was also author of the article on corporations in the "American Cyclopædia of Law," and had recently been appointed by President Roosevelt as a delegate to the Universal Congress of Law and Jurists, which will meet in St. Louis next month.

SAMUEL PUTNAM AVERY, for nearly half a century one of the best-known figures in New York art circles, died at his home in New York City on the 11th inst., aged eighty-three years. Mr. Avery's name will long be remembered by his public gifts, notably the fine Avery Architectural Library of Columbia University, founded as a memorial to his son; the valuable collection of prints bearing his name, given to the New York Public Library; and the collection of Oriental porcelains given to the Metropolitan Museum. Born in New York in 1822, Mr. Avery became an engraver on copper and wood while in his teens. He knew personally most of the American artists of his day, and soon gave up engraving to become a dealer in works of art. His business, established thirty-nine years ago at Fourth Street and Broadway, was later removed to Fifth Avenue, and since his retirement, in 1885, has been conducted by his son. Mr. Avery was secretary of the art committee of the Union League Club and a founder and trustee of the Metropolitan Museum of Art. He was president of the Grolier Club, vice-president of the Sculpture Society, trustee of the New York Public Library and a member of many other clubs and societies and social, professional and civic organizations.

#### LITERARY AND TRADE NOTES.

THE CUMBERLAND PRESS, Nashville, Tenn., will have ready shortly "Grading the Sunday School," a new volume in the excellent 50-cent series by J. W. Axtell. Its author faces grading difficulties squarely with the result of convincing readers that the grading system ought to be and can be successfully operated in any Sunday-school.

THE HOLDEN ART CO., 24 and 26 East 21st Street, New York, will shortly issue the trade edition of "The Hundred Best Pictures," with letterpress by C. Hubert Letts, the photogravure illustrations being tipped in. The work is to be issued as a royal octavo, 10½ x 14½ inches, bound in half red morocco, and will probably rank as one of the finest holiday books of the year.

ATKINSON, MENTZER & GROVER, of Chicago, have taken over from Tracy, Gibbs & Co., of Madison, Wis., the publication of the Van Velzer and Shutts' "Geometry," which was recently adopted for exclusive use in the high schools of Chicago for a term of four years. They announce a new edition under the title of "Shutts' Plane and Solid Geometry," which will be revised, reset and re-illustrated.

JOHN JOSEPH McVEY, Philadelphia, will publish in October the second revised edition of Ludy's "Answers to Questions Prescribed

by Dental State Boards." He has purchased all rights, title to plates, copyright, sheet stock and bound stock of Shea's "History of the Catholic Church in the United States," four volumes, also to Burgin & Dallas's "Among the Mushrooms," and the books are now ready for the market.

H. M. CALDWELL & Co. have in preparation for their *Remarque Edition of Literary Masterpieces* a volume of the poems of the late John Boyle O'Reilly, to be edited by William A. Hovey, formerly editor of *The Transcript*. A part of this edition has been sold to Paul Elder, of San Francisco, and will bear his imprint. They will publish next month Dr. D. A. Sargent's "Health, Strength and Physical Exercise," an exhaustive manual of hygienic exercise and physical culture.

HENRY HOLT & COMPANY have just been obliged to send that strange book, "The Diary of a Musician," edited by Dolores M. Bacon, to press for a second time. As the publishers anticipated, it is meeting with both hearty praise and hearty condemnation. The same house is just printing the late Guy Wetmore Carryl's tale of the American Colony in Paris, "The Transgression of Andrew Vane," for a third time, and ex-Mayor Quick's boom-town romance, "Aladdin & Co.," for a second time.

L. C. PAGE & Co. will publish on August 25 Lilian Bell's new novel, "At Home with the Jardines," which is in a sense a sequel to her "Abroad with the Jimmies," since it deals with several of the same characters that made the earlier book so popular when it was published two years ago. The new story is said to be extremely bright and amusing. They have just ready "Nita," Marshall Saunders's story of an Irish setter, with which are included two short stories, "Uncle Jim's Burglar" and "Mehitable's Chicken."

J. F. TAYLOR & Co. will issue early in the autumn "The Little Kingdom of Home," by Margaret E. Sangster, which, with marginal decorations in color and other attractive features of print, paper and binding, will hold its own among the gift books of the year; "Christian Science. Is It Christian? Is It Scientific?" in which Mary Platt Parmele makes a dispassionate exposition of the claims, benefits and limitations of Christian science; and a new edition of "The Commuters," Albert Bigelow Paine's latest success.

AMONG the fine exhibits at the Louisiana Purchase Exposition, there is one of special interest to booklovers and antiquarians in that made by John D. Crimmins, of New York. It is located in the Irish-American section, next to the exhibit from Ireland, and consists of letters written by people of Irish birth or extraction who figured prominently in the Colonial, Revolutionary, post-Revolutionary and later periods of American history. In addition to the letters, there are many individual autographs and other articles of historical interest.

WHITCOMB & BARROWS, Boston, will bring out two new books in a few weeks. One, "The Woman Who Spends," by Bertha June

Richardson, takes up the economics of spending in a way that will hold the interest and arouse the thought of women everywhere. Mrs. Ellen H. Richards, who writes the introduction to "The Woman Who Spends," is the author of the second book, "First Lessons in Food and Diet." This very readable handbook is designed for schools and for the women's clubs which this year are taking up the study of household economics as never before.

THE SAALFIELD PUBLISHING Co. will shortly publish "Boss Tom," a tale of the anthracite coal regions of Pennsylvania, having to do with all the dangers and excitement surrounding a mining village during a strike of the miners. Among its character studies are the mine boss, the drivers, the superintendent, and the rough and uncouth foreign element, and the story shows how striking sentiment is aroused by reduction of wages, the docking system, enforced buying at the company store, and various other schemes put in force for the increase of the company's profits, regardless of the miners' rights.

JOHN LANE has nearly-ready Ernest Vizelet's notable and absorbing study of "Emile Zola: Novelist and Reformer." This is an account of Zola's life and work from the standpoint of intimate friendship and close association. The author, who is known for his English translations of Zola's works, has kept the point of view of American readers consistently in mind, and describes the novelist's private life, literary career, and association with the "affaire Dreyfus," with authority and accuracy. There are numerous portraits and illustrations from photographs taken by Zola himself; and a complete synopsis of the great Rougon-Macquart series of novels is a valuable feature.

AN important branch of the Century Company's business from now on will be the educational department, full details of which will be set forth later. Special attention will be given to college text-books, such as a proposed series on "The American State," edited by Professor Willoughby, of Johns Hopkins University, one volume for which, "The American Executive and Executive Methods," by President John H. Finley, has already been arranged for. Elementary schools, however, will not be neglected. A series intended for them will be one in six volumes edited by Miss H. M. Carter, containing the best animal stories to be found in the numbers of *St. Nicholas Magazine* for the last thirty years.

A COMPILATION made to put the thoughts of the Greek philosophers into popular form is the first of a projected series of volumes on "The Evolution of Ethics," published for the Brooklyn Ethical Association by the New York House of Charles M. Higgins & Co., under the title of "The Ethics of the Greek Philosophers," by Professor James H. Hyslop, of Columbia University. Besides Professor Hyslop's exposition of the teachings of Socrates, Plato and Aristotle, a large part of the volume is given up to extracts from the works of these and contemporary philosophers, with portraits and illustrations, and short editorial notes by Charles M. Higgins

showing the relation of classical ideas to modern thought.

DODD, MEAD & Co. will publish on the 30th inst. E. Phillips Oppenheim's new novel, "The Betrayal." The secret betrayed is no less serious than plans of England's war defenses, which, in some incomprehensible manner, find their way into the hands of the French authorities. They will publish on the same date "The Letter 'D,'" an absorbing story by Grace Denio Litchfield; "The Revelation of Herself," by Mary Farley Sanborn; "Our Friend, the Dog," by Maurice Maeterlinck, with a number of illustrations; "Recreations of an Anthologist," by Brander Matthews; "The Practice of Charity," a defense of charity by Edward T. Devine; also, "Minnows and Tritons," a book for boys, brimful of adventure and fun, by B. A. Clarke.

J. B. LIPPINCOTT COMPANY have just published volume I. of the third revised edition of "Chemistry of Gas Manufacture," by W. J. Atkinson Butterfield, M.A., F.I.C. This work offers itself as a practical handbook on the production, purification, and testing of illuminating and fuel gas and on the by-products of gas manufacture. It is amply illustrated. The same house has just published a new book for pupils of the lower grade schools in their series of Lippincott's Physiologies entitled "The First Book of Anatomy, Physiology and Hygiene of the Human Body." The author is J. A. Culler, Ph.D., Professor of Physics in Miami University. The demand for "The Challoners," E. F. Benson's new novel is steadily increasing and its publishers have gone to press with another edition.

"TENEMENT HOUSE INSPECTION," a series of articles by Dr. George M. Price, Medical Sanitary Inspector of the New York Board of Health, and originally published in *The Chief*, the journal of the Civil Service, have been issued in book form by The Chief Publishing Company. They form a practical textbook for civil service candidates for the positions of inspector and clerk in the Tenement House Department, and a manual for tenement house owners, dwellers, and inspectors. Besides pointers on former examinations and probable questions, the manual contains chapters on ventilation and plumbing and how to study them, and practical explanations of the systems in use in the department. The most important part of the book is that devoted to a synopsis and digest of the tenement house law of 1901 which founded the department and the full text of the act.

THE MACMILLAN Co. announce a magnificent art book in Dr. George C. Williamson's "History of Portrait Miniatures," which will be issued in two folio volumes, with over one hundred plates illustrating some five hundred selected miniatures. The material presented is based on Dr. Williamson's long experience and personal study of the great collections of Europe and this country, for which special privileges have been extended to him; and it supersedes his former "Handbook of Miniatures," published in 1897, by a much larger, more extensive and sumptuous work. This house has many other interesting books in preparation for the fall, notably Albert Bige-

low Paine's biography of "Thomas Nast," to be issued in October, with reproductions of about four hundred of Nast's cartoons; "Adventures Among Pictures," a stimulating volume of art studies by Charles Lewis Hind; a novel of the Civil War and Abolitionism by Upton Sinclair, entitled "Manassas;" and new novels by Jack London, Marion Crawford, Robert Herrick, Gwendolen Overton, Laurence Housman, "Ouida," and William Stearns Davis.

THE AMERICAN BAPTIST PUBLICATION SOCIETY, Philadelphia, have in preparation a work entitled "The Holy Spirit Then and Now," by E. H. Johnson, professor in Crozier Theological Seminary; "The Church Covenant," by Champlin Burrage, a study of the church covenant among the Presbyterian, Congregational and Baptist churches; "George Dana Boardman," the memorial sermon delivered by Dr. Kerr Boyce Tupper in the First Baptist Church; "The Ethics of the Christian Life," by the Rev. Dr. Henry E. Robins, of the Rochester Theological Seminary; "The Bible in Modern Light," by the Rev. Dr. John W. Conley, a series of lectures on the origin, manuscripts, translations, versions, etc., of the Bible and their relations to modern science and current life; a commentary on "The Proverbs," by Professor George R. Berry, of Colgate University; an exposition of "The Gospel of Mark," by Dr. John A. Broadus, originally prepared for the *Examiner*; "My Baptism, and What Lead to It," by the Rev. James Mountain, with a preface by the Rev. F. B. Meyer, considered to be one of the strongest and best presentations of the Baptist position ever issued; "The White Shield," by Caroline Atwater Mason, a story of Christianity in the first century, the scene of which is laid in Iconium and Antioch; also, "The Everlasting Arms," by Mrs. Wayland Hoyt, a pathetic account of how a great and mortal blow was borne.

G. P. PUTNAM'S SONS announce a volume of particular interest to business men in "Wall Street and the Country," by Charles A. Conant, author of "A History of Modern Banks of Issue." Mr. Conant, who is a member of the Commission on International Exchange appointed by President Roosevelt in 1903, has long been recognized as an authority on financial matters. His present book contains six essays, as follows: "The Future of Undigested Securities," "The Trusts and the Public," "The Function of the Stock and Produce Exchanges," "The Economic Progress of the Nineteenth Century," "Putting China on the Gold Standard," "The Growth of Trust Companies." Among the other autumn announcements of this firm is "The Book of Clever Beasts, or, Studies in Unnatural History," by Myrtle Reed, who pokes good-humored fun at the "nature writers" of the day in her amusing sketches of superhumanly intelligent "kindred of the wild." The illustrations are by Peter Newell, of all artists best suited to bring out the humor of such a theme. "Our Best Society," the clever anonymous story now appearing serially in the *Critic*, will be issued in book form by this house early in the new year; and on the fall list are "The Prince

Chap," a novel of artist life by Edward Peple, author of "A Broken Rosary;" and "Breaking the Wilderness," the story of the conquest of the Far West, by Frederick S. Dellenbaugh. It is now an open secret that the author of "Badsworth on Bridge," "The Laws and Principles of Bridge," etc., whose new book, "A Defence of Bridge," is to be brought out in September by the Putnams, is A. Lindsay Lister. He is a well-known authority on the game, and in his new book he has reprinted letters in which he defends the purpose, character and influence of bridge. The same house will publish late in the fall a book of "Hints on Revolver Shooting," by Walter Winans, author of "The Art of Revolver Shooting," etc. The book will be fully illustrated. The author, who lives in Maryland, is a Chevalier of the Imperial Russian Order of Stanislaus, vice-president of the National Rifle Association, and president of the Ashford Rifle Club.

#### BUSINESS NOTES.

BALTIMORE, MD.—S. W. Harman, for the past twelve years doing business at 320 North Charles Street, has removed to 419 North Howard Street.

BOSTON, MASS.—Henry A. Dickerman & Son have sold their entire stock of books and good will of business to the Mutual Book Company, and announce their retirement from business. The Mutual Book Company has its quarters at 70 Franklin Street, and is now prepared to supply everything needed in a bookstore.

BUFFALO, N. Y.—Peter Paul & Son, booksellers, stationers and engravers, 136 North Pearl Street, ask to have publishers and manufacturing and jobbing stationers send them their catalogues and latest price lists.

NEW YORK CITY.—The Merwin-Clayton Sales Company on and after September 10 will occupy the new and spacious salesrooms 20-24 East 20th Street. Consignments of goods may be made from and after September 1. The business will be limited to the sale at auction of books, manuscripts, autographs, coins, stamps, paintings, engravings and similar properties. Private libraries and other collections, in large or small lots, received on consignment, catalogued, advertised and sold on commission without unnecessary delay. All goods are placed on exhibition several days before each sale.

PORTLAND, ME.—Anderson & Welch, booksellers, have dissolved partnership. T. B. W. Welch retires and T. H. Anderson continues the business alone.

PORTLAND, ORE.—J. R. Ewing, bookseller, has been succeeded by E. G. McKean, who does not assume liabilities.

WINNIPEG, MANITOBA.—The J. A. Hart Company, Ltd., has been incorporated with a capital of \$40,000, to take over the book and stationery business of C. H. Black. The incorporators are C. H. Black, John A. Hart, W. A. Black and W. Pratt, of Winnipeg, and A. C. Archibald.

#### TERMS OF ADVERTISING.

*Under the heading "Books Wanted" book-trade subscribers are given the privilege of a free advertisement for books out of print, of five nonpareil lines exclusive of address, in any issue except special numbers, to an extent not exceeding 100 lines a year. If more than five lines are sent, the excess is at 10 cents a line, and amount should be inclosed. Bids for current books and such as may be easily had from the publishers, and repeated matter, as well as all advertisements from non-subscribers, must be paid for at the rate of 10 cents a line.*

*Under the heading "Books for Sale," the charge to subscribers and non-subscribers is 10 cents a nonpareil line for each insertion. No deduction for repeated matter.*

*All other small, undisplayed, advertisements will be charged at the uniform rate of 10 cents a nonpareil line. Eight words may be reckoned to the line.*

*Parties with whom we have no accounts must pay in advance, otherwise no notice will be taken of their communications.*

#### BOOKS WANTED.

*In answering, please state edition, condition, and price, including postage or express charges.*

*Houses that are willing to deal exclusively on a cash-on-delivery basis will find it to their advantage to put after their firm-name the word [Cash].*

*Write your wants plainly and on one side of the sheet only. Illegibly-written "wants" will be considered as not having been received. The "Publishers' Weekly" does not hold itself responsible for errors.*

*It should be understood that the appearance of advertisements in this column, or elsewhere in the "Publishers' Weekly" does not furnish a guarantee of credit. While it is endeavored to safeguard these columns by withdrawing the privilege of their use from advertisers who are not "good pay," booksellers should take the usual precaution, as to advertisers not known to them, that they would take in making sales to any unknown parties.*

John B. Alden, Bible House, N. Y.

Prenticeana.

Amer. Bapt. Pub. Soc., 177 Wabash Ave., Chicago, Ill.

The World Lighted, by Smith.

Amer. Bapt. Pub. Soc., 132 E. 23d St., N. Y.

Pulpit Commentary.

2d Chronicles.

Psalms, 3 v.

Ezekiel, 2 v.

Daniel.

Amos to Micah.

Nahum to Malachi.

St. Matthew, 2 v.

2d Corinthians.

Philippians and Colossians.

Thessalonians, Timothy, Titus, and Philemon.

Peter, John and Jude.

Revelation.

Same to be at a low price.

American Tract Society, 131 Wabash Ave., Chicago, Ill.

Evidences of Christianity in the 19th Century, by Albert Burns.

Ammon & Mackel, Successors to Leggat Bros., 81 Chambers St., N. Y.

Novy's Bacteriology.

Deal with the Devil.

Wilson's Abode in the Snow.

Huc's Travels, Harper ed.

J. R. Anderson, 10 Bible House, N. Y.

Prime, Along New England Roads.

Jas. I. Anderson & Co., 183 Dundas St., London, Can.

Greene's French Reader, companion to French Exercises.

## BOOKS WANTED.—Continued.

**Anderson the Bookseller, 3638 Cottage Grove Ave., Chicago, Ill.**

Golden Gems of Life.  
Magic Black and White.  
Truth about Love.  
Francis Truth's Books and Papers on Healing, etc., or similars.

**Antiquarian Book Concern (Shonfeld's), Omaha, Neb.**

Bookkeeping books (ancient.)  
Set of Bookkeeper's Cyclopedia.  
Auditing and Accounting.  
Carter, F. H., Practical Bookkeeping.  
Wait, Insolvent Debtors, latest ed.  
Magoon, E. L., Any of his works.

**Wm. M. Baine, 1019 Market St., Phila., Pa.**  
Lea, H. C., Celibacy.

**Baker & Taylor Co., 33 E. 17th St., N. Y.**

*Country Life*, v. 2, 3, 4, 5, bound in cl.  
Out Door Life in Europe, E. P. Thwing.  
Mysteries of the Court of London, Rose Foster.  
Caroline of Brunswick, Rose Foster.  
Life in Paris. Pub. by T. B. Peterson Bros.  
Rye House Plot. Pub. by T. B. Peterson Bros.

**Wm. Ballantyne & Sons, 428 7th St., Washington, D. C.**

Hubley, Bernard, History of the Amer. Revol. 1805.

**N. J. Bartlett & Co., 28 Cornhill, Boston, Mass.**

Shaw's Old Probability, illus. N. Y., 1879.  
Irving's Washington, v. 4, National ed.  
Irving's Spanish Papers, National ed.  
Hamilton's Rise of the Republic U. S., v. 7.  
Kent's Recollections.

**J. L. H. Bayne, 23 N. Juniper St., Phila., Pa.**

2 sets of the General Public Laws of Maryland, 1903.  
Penna. Reports, odd vols.  
Smith and Read Laws, 10 v.

**W. L. Beekman, 55 E. 5th St., St. Paul, Minn.**

*Ladies' Home Journal*, Jan., Feb., Apr., May, 1902.  
*North American Review*, Aug., 1900; v. 168, 169.  
Life of Kit Carson.  
*Country Life in Amer.*, Apr., 1902.

**The Bobbs-Merrill Co., Indianapolis, Ind.**

Hartelin's Swedish Movements.  
Tsanoff, Playgrounds.  
Condor, Floral Art of Japan.  
Bisbee, Songs of the Pilgrims.  
Dixon, Fairy Tales from Arabian Nights, Dent ed.

**Bonnell, Silver & Bowers, 48 W. 22d St., N. Y.**

Poems, Mrs. C. F. Alexander.  
Poems, Bonar.  
The Days of Creation, Whitehead.

**Book Exchange, Toledo, O.**

Monthly Catalog, Govt. Pub., nos. 97-104.  
*The Lark*, no. 19, unopened.  
Sufi Interpretation of Omar Khayyam.  
Golfer's Rubaiyat.  
Algie Researches, v. 2.

**The Boston Book Co., 83 Francis St., Back Bay, Boston, Mass.**

*Child Study Monthly*, May, '95; Sept., '96. 25 c.  
*Educational Rev.*, Apr., '92; '95, any.  
*Nat'l Geographic Mag.*, odd nos. previous to '96; June, '99.  
*N. Y. Teachers' Monographs*, v. 1, nos. 1, 2; v. 2, nos. 2, 3; v. 3, no. 2; v. 4, no. 2; v. 5, nos. 1, 3.  
*School Rev.*, Ja., '94. 50 c.  
*Southern Mag.*, Ja., '72; July, '73; Aug., '74. 50 c.

**S. B. Bradt, 155 Washington St., Chicago, Ill.**

The Suppressed Book about Slavery, Carleton, 1864.  
Slavery Among the Romans, Blair, Edinburgh, 1833.

**Brentano's, 200 Wabash Ave., Chicago, Ill.**

Life of Voltaire, by Lord Brougham.

**Brentano's, Union Sq., N. Y.**

Wallace's Miracles and Modern Spiritualism.  
Joyces' Original Poetry for Infant Minds.  
Bell's Mythology in Marble.

**Brentano's, 1015 Pennsylvania Ave., Washington, D. C.**

Præd's Moloch.  
*Library Journal*, Oct., 1903; Jan., '04.

**E. D. Brooks, 603 1st Ave., S., Minneapolis, Minn.**  
Physiology of Digestion with Experiments on the Gastric Juice, Wm. Beaumont, M.D., U. S. Army.  
Anything about Potter family.

**Henry B. Brown Co., 406 Main St., Buffalo, N. Y.**

Lucile, Roman ed. Crowell & Co.  
Make offer for volumes '95, '96, '99, '01, '02 of Book Prices Current.

**Brown, Eager & Hull Co., 409 Summit St., Toledo, O.**

Valley of Decision, by Wharton, v. 2 only.

**Geo. Brumder, Milwaukee, Wis.**

Boehm-Bawerk, Positive Theory of Capital, latest ed.  
Boehm-Bawerk, Capital and Interest, latest ed.

**Bryant & Douglas Book and Stationery Co., 1002 Walnut St., Kansas City, Mo.**

Matthewson, Hiram, Atlas of Astronomy.

**H. F. Burnham, 943 Fulton St., Brooklyn, N. Y.**

Works of J. F. Berg, D.D., 1845-1866. Higgins & Perkins, Philadelphia.

**The Burrows Bros. Co., Cleveland, O.**

Allibone's Dict. Authors, v. 1.  
Strauss's New Life Jesus, 2 v.  
Rangabe's Greece. N. Y., 1867.  
Clark's Campaign in the Illinois. 1869.  
Shoemaker, Kingdom of the White Woman.  
Shoemaker, Trans-Caspia.  
Shoemaker, Eastward to the Land of Morning.  
Delano, Voyages and Travels. Boston, 1817.  
Curtis's Letters to Dwight.

**Walter S. Butler, Selma, Ala.**

Sword of Damocles, in pap. cover.

**Campden & Co., 1305 Walnut St., Phila., Pa.**

Captain Fritz, by Miller.  
The North Shore of Mass., by Grant.  
Stories for My Children, by Knatchbull Hugessen.  
Paoli, Last of the Great Missionaries.

**Case Library, Cleveland, O.**

Memoirs Madame du Barry.  
Elderhorst, Manual of Blowpipe Analysis.  
Bourinot, Manual Constitution of Canada.

**C. N. Caspar Co., 437 E. Water St., Milwaukee, Wis.**

Buckeye Cookery, large 12mo ed.  
5 each Gray's, Morris' or Gerrish's Anatomy, state year.  
Abbott's Biographies, early red cl. ed.: Genghis Khan; Henry iv.; Joseph Bonaparte.

**The A. H. Clark Co., Garfield Bldg., Cleveland, O.**

First Reunion of the Army of the Potomac.  
Harris, Assassination of Lincoln.  
Lardner, Railway Economy.  
Proceedings of the General Society of the Cincinnati. Phila., 1847.  
Arber, Edw., First Three Eng. Books on Amer.  
Dally, J. W., Hist. of Woodbridge and Vicinity.  
Rowfant Club's Reprint of Dial.  
Maximilian, Prinz zu Wied. Reise in das Innere Nord-America, 1832 to 1834.

**W. B. Clarke Co., 26 Tremont St., Boston, Mass.**

Lectures on Buddhism, by Rhys Davids.  
Father Goose.  
Mlle. de L'Espinasse (English.)  
Quick Cooking.  
Untrodden Fields of Anthropology

**Cleveland Public Library, Cleveland, O.**

Conkling, City Government in the U. S.  
Crawford, Ave Roma Immortalis, v. 1 only.  
Cremony, Life Among the Apaches.  
Davidson, Boy Joiner and Model Maker.  
Dewey, Study in Ethics.

**H. M. Connor, 232 Meridian St., E., Boston, Mass.**

Baedeker's Central Italy.  
Baedeker's Northern Italy.  
Newbegin's Handbook for Gas Engineers.  
Butterfield, Handbook Gas Engineers.  
Morrey, Gas Engineer's and Supt. Handbook.

**C. P. Cox, 257 W. 125th St., N. Y.**

Shakespeare's Works, International ed., hf. binding.  
Pub. University Society.

**Davis' Book Store, 35 W. 42d St., N. Y.**

The World as Will and Idea, 3 v., by Schopenhauer.

## BOOKS WANTED.—Continued.

**De Wolfe, Fiske & Co., 365 Washington St., Boston.**

Orations and Addresses on Various Occasions, by Devens. Little, Brown & Co.  
Memoirs of Thomas Starr King.  
Patriotism, etc., Thomas Starr King.  
Tribute to Thomas Starr King, by Frothingham.

**Dodd, Mead & Co., 372 Fifth Ave., N. Y.**

Old Testament and Modern Criticism.  
Prof. Petrie's Historical Scarabs.  
Payne's Universal Geography, v. 1, 2, 4. 1800.  
Richardson's Works, v. 11, Limited ed. Pub. by Sotheman & Co., London, 1883.  
Peters' Old Testament and New Scholarship.

**E. P. Dutton & Co., 31 W. 23d St., N. Y.**

Ten Acres Enough.

**Wm. C. Edwards, Rochester, N. Y.**

Pride and Prejudice, illus. by Hugh Thomson, green cl., Peacock stamp.

**Geo. Engelke, 280 N. Clark St., Chicago, Ill.**  
[Cash.]

New International Ency., 17 v.  
Lincoln-Douglas Debates.  
Cryptogram, Ig. Donnelly.  
Clark and Mathew Henry's Commentaries.

**Harry Falkenau, 167 Madison St., Chicago, Ill.**

Wisconsin Historical Society Publications, v. 5, 6, 7, 8, 9, and all after 11.

**S. B. Fisher, 5 E. Court St., Springfield, Mass.**

St. Nicholas, v. 2, 4, nos. or bound.  
Allen, P., Hist. Amer. Revolution, v. 1, shp. 1822.

**Gammel-Statesman Pub. Co., Austin, Tex.**

Northeastern Reports, v. 9, 10, 14 to 20, inclusive, 26, 38 to end and all digests except v. 1.

**Goodenough & Woglom Co., 122 Nassau St. N. Y.**

Harber's Young People, 3 bound vols. of any year's issues; let us know price and binding.  
The Hour and the Man. Let us know condition and price. The latter may be bound in with some other book. We think it is Italian fiction.

**Marlin I. J. Griffin, 2009 N. 12th St., Phila., Pa.**

Newman's Apologia, 1st ed.  
Justin McCarthy's Works.  
Voyage of the "Albatross."  
Ventura's Oration on O'Connell.

**Isaac Hammond, Charleston, S. C.**

History of S. C., v. 1, Ramsey.  
Life of Marion, James or Weems.  
The Prostrate State, Pike.  
Any o. p. books about Charleston or S. C.  
Catalogues of Americana.

**Herr & Herr, South Bend, Ind.**

Cosmic Consciousness, R. M. Bucke. Innes & Sons.

**H. C. Holmes, 1149 Market St., San Francisco, Cal.**

Amer. Jewish Historical Society's Pubs., any.  
California books.

**Henry C. Holtin, Christopher St. Ferry, N. Y.**

Little Minister, by Barrie, illus. Theatre ed. Pub. by Russell.

**W. S. Houghton, Lynn, Mass.**

American Naturalist, 1888, '89.  
Current Literature, 1888, '89.  
Forum, June, 1886.  
House Beautiful, Oct., Dec., 1898.  
McClure's July, Sept., 1893.

**H. R. Huntling & Co., 204 Worthington St., Springfield, Mass.**

The Prophet of Palmyra, Gregg.  
Wandering Jew, 3 v., 8vo. Routledge.  
Palfrey's Hist. New England, v. 4, 5.

**H. S. Hutchinson & Co., New Bedford, Mass.**

2 copies Eight Days, by R. E. Forrest. Pub. by United States Book Co.

**The International News Co., 83 Duane St., N. Y.**

Ridgway, Ornithology of N. America, 4 v.  
Holland, Moths, Butterflies and Spiders, 3 v.

**Hall N. Jackson, 36 W. 6th St., Cincinnati, O.**  
Bancroft, Hist. of the U. S., v. 9 only, cl. or shp.

**Geo. W. Jacobs & Co., 1216 Walnut St., Phila., Pa.**

General Ecclesiastical Constitution of the American Church, by Bp. Perry.  
Bohlen Lectures for 1890. Pub. Whittaker.

**U. P. James, 127 W. 7th St., Cincinnati, O.**

Symons' Browning. Cassell Co.

**Wm. R. Jenkins, 851 6th Ave., N. Y.**

Underground Russia, Stepniak. Pub. by Scribner.  
Bee Keeping, v. 2, by Cheshire. Pub. by Scribner.  
Cats, by Grimalkin; Bright Pages for the Chicks; Our Dog, and Other Animal Stories; Our Cat and Her Kittens, and Other Animal Stories; Happy Times, a volume of Pictures and Stories for Little Folks, illus. by Stuart Hardy; and Little Folks and Their Friends, a volume of Original Stories by Edith Roberts. All pub. by Dutton.

**Jennings & Graham, 57 Washington St., Chicago, Ill.**

Sketch of Benjamin Banneker. Maryland Historical Society.  
Colored Patriots of the American Revolution, Nell. Pub. Wallcut, Boston, 1855.  
Hartman, Life of Jacob Boehme.

**Jennings & Graham, 1121 McGee St., Kansas City, Mo.**

The Life and Letters of Frances Ridley Havergal.  
Night Scenes in the Bible, March.

**E. T. Jett Book and News Co., 806 Olive St., St. Louis, Mo.**

Claude Hartland's Autobiography.  
Rationale of Fire Rates, A. F. Dean.

**E. W. Johnson, 2 E. 42d St., N. Y.**

Cooking for Profit.  
The Financial Side of Hotel Keeping.  
Hume, The Dwarf's Chamber.  
Our Elder Brother, Tenney.  
Genealogy of the Ogden Family.

**H. R. Johnson, 313 Main St., Springfield, Mass.**  
Watson's Not to the Swift.

**King's Old Book Store, 61 McAllister St., San Francisco, Cal.**

Cox, Columbia River, v. 1.  
Scribner ed. Encyc. Brit., v. 23-24.  
Shakespeare, v. 1, Hudson Notes, 6 v. ed.  
Shakespeare, v. 1, Richard Grant White, 12 v. ed.

**J. Lanahan, 410 N. Eutaw St., Baltimore, Md.**

Genealogical Sketch of the Worthington and Plaskitt Families, with others of Maryland, by Joshua Plaskitt. State condition and price.

**Lemoke & Buechner, 11 E. 17th St., N. Y.**

Fuller, In the Chimney Corner.

**Edward E. Levi, 820 Liberty St., Pittsburgh, Pa.**

Patterson, Jas., History of Ayrshire (may be known as J. Patterson's History of the County of Ayr.)

**Library of Congress, Washington, D. C.**

Pike, James S., First Blows of the Civil War. New York, American News Co., 1879.

**Lincoln City Library, Lincoln, Neb.**

Translations of the following:

Campoamor, Poems.  
Campoamor, Palace of Truth.  
Bécquer, Rhymes.  
Bécquer, The Green Eyes.  
Bécquer, The Moon Beam.

**The Literary Shop, 506 11th St., N. W., Washington, D. C.**

Harper's Mag., v. 1, 2, 4, 5, 6, 7.  
Kennedy, Rob o' the Bowl.  
Wentworth's Algebras, Teacher's editions.  
Official Army Register U. S., '61-'65, v. 8.

**Little, Brown & Co., 254 Washington St., Boston.**

Gardner, New Chapters in Greek Hist. Putnam.  
Farlow's Marine Algae of New England, U. S. Fish Com. Report, 1879.  
Ramshorn's Dictionary of Latin Synonyms. Bohn.  
Oldham, H., The Man from Texas. Peterson.  
Palgrave, F., Merchant and Friar.  
Nash, T., The Unfortunate Traveller. Chiswick Press, 1892.  
Any books by W. H. Thomes (old editions.)

## BOOKS WANTED.—Continued.

- Frederick Leaser & Co., Brooklyn, N. Y.**  
Child Pictures from Dickens, 1863.  
Outward Bound Kipling, v. 5.
- B. Login, 1328 3d Ave., N. Y.**  
*Index Medicus*, any vols. or nos.  
*Archives of Ophthalmology and Otology*, v. 3 to 7.  
*Archives of Otology*, v. 8 to 13.  
Frost, *Fundus Oculi*.  
Ramsey, *Atlas of External Diseases of the Eye*.
- W. H. Lowdermilk & Co., Washington, D. C.**  
Keeler, *Vagabond Adventures*.  
Hayes, *Ballad Poetry of Ireland*.  
McCain, *Compendium of Transportation Theories*.
- McDevitt's Bargain Book Shop, 1 Barclay St., N. Y.**  
Spofford's Best Literature.  
Britannica, 11 v. Supplement.  
Dodge Club Abroad, by De Mille.  
Books on heraldry, showing crests.  
Large book on India.
- Joe. McDonough, 39 Columbia St., Albany, N. Y.**  
Cozzens, *Marvelous Country*.  
*Mining Mag.*, v. 8, no. containing p. 393.  
*Harper's Monthly*, Feb., 1904, clean copy, uncut.
- S. F. McLean & Co., 430 6th Ave., N. Y.**  
Tillier, *My Uncle Benjamin*.
- John Jos. McVey, 39 N. 13th St., Phila., Pa.**  
Books on reptiles, quote title and price.  
Proceedings of the Society of Psychic Research, set or odd vols.  
*Niles' Register*, v. 72, 73, 74, 75.
- H. Malkan, 66 Broadway, N. Y.**  
Oliphant, *Zaidee*, 1856.
- H. Malkan, 74 Broadway, N. Y.**  
March's *Thesaurus*.  
Century Library of Music.
- H. Malkan, 1 William St., N. Y.**  
Curzon, *Problems of Far East*, L. G. & Co., \$2.50.  
Curzon, *Persia and the Persian Question*, 2 v. \$12.00.  
Curzon, *Russia in Cent. Asia in 1899*, \$6.00.
- The Edw. Malley Co., New Haven, Conn.**  
*The Naiad*, George Sand.
- Medicus, Kirkwood, Mo.**  
Papers of English Club of Sewanee, White, Edr.  
Brain and Body, Wilson.  
Mind and Body, Bain.  
Psychic Life of Micro-organisms, Binet.
- James F. Meegan, 436 9th St., N. W., Washington, D. C. [Cash.]**  
Ramsay, *St. Paul the Traveller*.  
Jackson, *Hist. Georgetown*, D. C.  
Anything on telescope.  
*Journal of Gen'l Com. P. E. Church*, v. 2.  
Taylor, *Devil's Pulpit*.
- Francis J. Meeker, 8 Academy St., Newark, N. J.**  
*World's Work*, v. 1, 2.  
Barnes, *On the Oyster*.  
Surratt's Trial, v. 2, official, 1867.  
Washington, French and Richardson, Phila., Lipp.  
*Regimental Histories*.
- Michigan State Normal College Library, Ypsilanti, Mich.**  
*School Arts Book*, Feb., 1904.  
*Mind and Body*, v. 1, nos. 1, 2.  
*Child Garden*, v. 10, no. 1; y. 6, complete.  
*Manual Training Magazine*, v. 1, nos. 2, 3.  
*International Studio*, Jan., Feb., Mar., Apr., 1904.  
*Chautauquan*, v. 30, nos. 2, 3, 4, 5.  
*American Physical Educational Review*, v. 3-8, inclusive and complete.  
*Teachers World*, Sept., 1892; Nov. and Dec., '95; Apr., 1900; v. 1, 2, complete.  
Ramsay, David, *History of American Revolution*, v. 1 (only.) 1789.
- Edw. Mills, 607 Chestnut St., St. Louis, Mo.**  
Groves' *Dictionary of Music*, v. 3.  
Ward's *Mexico*.
- F. M. Morris, 171 Madison St., Chicago, Ill.**  
*St. Nicholas Magazine*, complete set.

**Noah Farnham Morrison, 314 W. Jersey St., Elizabeth, N. J.**

Krugge, Baron, *Practical Philosophy of Social Life, or, the Art of Conversing with Men*.  
McPherson's *History of Great Rebellion*.  
McPherson's *History of Reconstruction*.

**M. W. Mounts, 802 Penn Ave., Pittsburgh, Pa.**  
Golden Wreath.  
Temple Choir.  
U. S. Collection.  
Graham's *Shorthand*, any ed.  
Catalogs of second-hand school books.

**N. Y. Medical Book Co., 45 E. 42d St., N. Y.**  
*Amer. Journ. of Medical Sciences*, 1835 to 1850.  
Strahan, *Marriage and Disease*.  
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Rafinesque, *Medical Flora*, v. 2.

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Boswell's *Life of Johnson*, 4 v., 8vo. Pub. by Talboys, Oxford, and W. Pickering, London, about 1825.

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Boston Weekly Magazine, 1838, '41.  
White, S. E., The Blazed Trail. McClure.  
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Churchill, W., Richard Carvel.  
Jackson, H. H., Ramona.  
Century Dict. Names and Atlas.

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Charles Scribner's Sons, 153 5th Ave., N. Y.

Verestchagin, At Home and in War, trans. by Hapgood. Crowell, 1888.  
Comedies of Goldoni (Great masterpieces by foreign authors.) McClurg.  
Crow, Highways and Byways in Japan, guide book.  
Japan, a sketch of its history, government and officers. 1869.  
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Bohemians of the Latin Quarter, Vizetelly. 1888.  
Elliott's Monograph on the Pheasants.  
Sue's Mysteries of the People. London, about 1863.  
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